# **CAPABILITIES STATEMENT**



#### **CORE COMPETENCIES**

**Custom Rail, Truck, Marine, and Aircraft Loading Access and Fall Protection Equipment** 

- · Loading, Portable and Elevating Access Platforms
- · Safety Bridges with Fixed or Adjustable Reach
- Safety Stairs and Self Leveling Stairs, Portable or Anchored
- Fall Protection Safety Enclosures and Hoops
- Fixed and Portable Ladders
- Marine Gangways, Ramps, and Walkways
- · Crossovers Pipe and Dike Bridges
- Transloading

#### **Custom ASME Process Piping**

- Modular Process Pipe and Pipelines
- Modular Process Pipe Skids
- Pipe Bridges
- · Pipe Spools

**Custom AWS Steel and Aluminum Fabrication Industrial Contracting and Installation Services** 

**DUNS: 05-664-5179** 

**CAGE: 6JZCO** 

NAICS Codes: 238120, 238210,

332996, 332312

UNSPSC: 30103600

SIN Codes: 542490S, 542490S, ANCRA

**Work Area: Nationwide** 

### **COMPANY DATA**

Bullard Company is a group of fabricators, contractors and engineers who specialize in rail, truck, marine, and aircraft access equipment. We also manufacture ASME IX process pipe spools and skids. We have 30 employees and gross over \$7 million in sales annually.

#### **DIFFERENTIATORS**

Bullard Company's years of industrial construction experience delivers ease-of-use designs to fabricated solutions that work for our clients.

- Bullard Company has over 38 years of experience and expertise in custom fabricated products and conventional construction.
- All of our access equipment is custom designed and custom built in-house to our customers' specifications.
- Our streamlined business model of "one-stop shop" offers our customers in-house design, build, delivery and installation that is both highly efficient and cost effective.

## **PAST PERFORMANCE**

We have provided fabricated products and installation services to the following industries: aluminum, automotive parts, chemical, electronics, food, gas, machinery, mining, paper, petrochemical, petroleum, pharmaceutical, plastics, steel, and utilities.

# **SOME CLIENTS INCLUDE:**

- Marathon
- BP
- Phillips 66

- Kinder Morgan
- HJ Heinz
- ADM

A CERTIFIED MINORITY
WOMEN OWNED BUSINESS



